

# **Q&A on Support for Businesses**

The National Cabinet has today agreed to a Commercial Tenancy Code in response to COVID-19.

Here are answers to some questions that are already coming to me:

#### 1. What's the Code all about?

It's a code-of-practice that aims to balance the interests of both landlords and tenants during this COVID-19 period by keeping tenants in properties and leases in place. The idea is to aid the management of cashflow for small & medium sized tenants and their landlords on a proportionate basis, while allowing the value of the assets to be maintained.

# 2. What does it mean for landlords and tenants?

It means landlords will be required to reduce rents proportionate to the reduction in trade experienced by tenants due to COVID-19 by i) waivers and ii) deferrals. That is, rental relief would be proportional to a tenant's decline in turnover and provided in two parts: (at least) 50% as a waiver and 50% as a deferral for payment over the remaining term of the lease.

# 3. Can you give me an example?

Let's say a tenant pays \$100 a month in rent to a landlord. The tenant's business was averaging a turnover of \$500 a month last year which has now dropped to \$250 a month due to COVID-19 – i.e. there's been a 50% decline in turnover. As a result, the tenant's rent would now fall by 50% - that is, from \$100 a month to \$50 a month – and this relief would be delivered to the tenant in two parts: by way of a waiver of \$25 and a deferral of \$25.

# 4. Does this apply to commercial tenancies only?

Yes - including retail, office and industrial.

#### 5. Will the code be mandatory?

Yes.

#### 6. How will it be overseen?

The State Government will legislate and regulate the code and where agreements can't be reached between landlords and tenants, there will be binding mediation.

### 7. Does the code apply to everyone?

No. It only applies to small and medium sized businesses in distress – i.e. a business with a turnover of \$50 million or less that is eligible for the JobKeeper program.

#### 8. Where can I read the detail about the Code?

Click HERE

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